

**From:** Constantia Fibre Initiative [get@constantiafibre.com](mailto:get@constantiafibre.com)  
**Subject:** Constantia Fibre - And the winner is...  
**Date:** 08 April 2015 at 7:36 PM  
**To:** Martin Diessner [martin.diessner@gmail.com](mailto:martin.diessner@gmail.com)

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**Dear Martin Diessner,**

The Constantia FTTH initiative took a huge step forward with the signing of a [Memorandum of Understanding](#) with the Link Africa/Frogfoot Networks joint venture.

Although we have selected them as our preferred service provider, the true open access fibre network will allow you and other Internet Service Providers (ISPs), mobile and fixed telecos, as well as content providers to leverage this access network to provide the best possible services and products to Constantia residents.

**So the winner is really...you!**

We look forward to a large number of providers offering fantastic, competitive and innovative products. We will continue to drive this process together with the endorsement that we have committed to Link Africa and Frogfoot Networks.

As a next step, please take a minute to read through the [ISP sign-up package](#) that we have published on our status web site [www.constantiafibre.com/status](http://www.constantiafibre.com/status). If you have any questions on wholesale pricing or terms, please email [constantia-fibre@frogfoot.com](mailto:constantia-fibre@frogfoot.com) or respond to this message.

Frogfoot have already signed a number of ISPs with exciting product offerings. However, we would like to give everyone a chance to join this initiative and benefit from free direct marketing and sales support. We are committed to help selling your products into our residents base and making every possible effort to provide the best possible product/price/user requirement match to our community.

The earlier you sign up, the faster we can push your products and services to our residents database and facilitate end user agreements to be in place by the time the first houses and streets are connected.

**Please indicate back to us or to Frogfoot as soon as possible, if you would like to participate as an ISP reseller on the Constantia FTTH open access network.**

We will then provide you with the relevant contract terms and product/price documentation requirement to enable us to market your offerings on your behalf to our community. Our aim is to present end consumer offerings **as early as this**

**coming weekend!**

We sincerely look forward to working with you on this exciting project.

As always, if you have any questions, please don't hesitate to email or call me directly.

With best regards,

Martin Diessner

on behalf of the various Constantia based community organisations behind this initiative

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You have been in touch with a member of the Constantia Fibre initiative via email, meeting or phone.

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