

From: Constantia Fibre Initiative get@constantiafibre.com
Subject: Status update #03 - Constantia Fibre initiative March 2015
Date: 16 March 2015 at 11:20 PM
To: *I FULLNAME I* m@evercape.com

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Dear Martin Diessner,

With this email, we would like to update you on the progress of the Constantia Fibre initiative.

Since we started off in January, more than 1,500 residents have registered on our website and indicated their non-binding interest to receive high speed Internet via fibre at their homes in Constantia. Thank you for supporting this initiative!

Since then, we have been in touch with more than 25 fibre operators and internet service providers. We sent all of them a request for proposal (RFP) document that outlines in detail the multi-facet requirements for the Constantia community. If you are interested in this document, you can read it here:

www.constantiafibre.com/rfp

Last week, we received back 11 detailed proposals: From large multi-national telecom firms such as Telkom, MTN and Vodacom, to not so well known infrastructure providers and ISPs. In order to be as transparent as possible, we have published all non-confidential documents on our website and you can download each proposal by clicking on the red PDF icon on the status page www.constantiafibre.com/status

What you must **NOT** do right now:

- Contact fibre operators directly and ask them to connect up your house. We are not there yet!
- Email us and try to order fast Internet from us. We ourselves are still on super slow ADSL :-)
- Call us and ask us which product or proposal is the best, and by which date you can upgrade your line.
- Start comparing installation fees, Gigabyte prices and Internet speed. We are busy evaluating the proposals and although price and speed are important, the actual technical implementation and long term strategy for this huge fibre network are equally important!

However, what you **CAN** do in order to help:

- Check out the project status page on www.constantiafibre.com/status and download some of the PDF proposals which will educate you about the various providers' offerings
- If you are working as a networking engineer with Telecom or ISP background, or if you know anyone, please [put us in touch](#). We are keen to add one or two experienced community members to our [technical evaluation team](#).
- Register on our [Facebook page](#) for more frequent updates and encourage your friends and neighbours to do so as well: www.facebook.com/ConstantiaFibre
















Lastly, we have been asked to expand beyond the main Constantia area: Neighbouring residents from Tokai, Bergvliet, Doordrift and Meadowridge have already started registering on our website. We will not ignore you, but our primary focus is to start with Constantia and to expand from here. Please be patient! Upon requests from Hout Bay, Llandudno, Fresnaye, Franschoek and now Somerset West, we have also made our technical platform - including the website, database system, RFP, provider contacts, documentation - 'open source' so that similar initiatives can be driven from within other communities.






















The next email update will happen before the end of March. By this time we should be able to recommend one or more fibre providers and will present a strategy for implementation.

Thanks so much for your help and support!

All the best,
Martin Diessner

on behalf of the various community organisations behind this initiative

	RFP sent	Commitment	RFP responded	Review notes
 123 Net	✓	✓	✓ 	All sections completed
 4th Dimension Technology	✓	✓	✗	
 Cybersmart	✓	✓	✗	Withdrawn
 Dark Fibre Africa	✓	✓	✗	Might come aboard later
 Distinctive Choice	✓	✓	✗	
 Fibre Connect / Vodacom	✓	✓	✓ 	
 Fibre Hoods	✓	✗	✗	Constraints to utilise street pole infrastructure
 Frogfoot	✓	✓	✓ 	JV with Link Africa
 Greencom	✓	✗	✗	Current focus on Joburg
 ISP Afrika	✓	✗	✗	Only do last mile of FTTH via MTN
 Light Fibre	✓	✓	✓ 	

 Link Africa	✓	✓	✓		JV with Frogfoot
 MTN	✓	✓	✓		
 Octotel	✓	✓	✓		
 Open Communications	✓	✓	✗		Withdrawn since reseller of Cybersmart
 OTEL Communications	✓	✓	✗		Acquired by MCD, timing constraints.
 RSAWeb	✓	✗	✗		Not deploying FTTH at this point in time
 Smart Village	✓	✓	✓		
 Snowball	✓	✓	✓		
 Sonic	✓	✓	✓		
 Telkom	✓	✓	✓		2x responses from Wholesale and Retail
 Touch Fibre	✓	✓	✗		
 Vumatel	✓	✗	✗		Timing constraints with existing Joburg projects
 Web Africa	✓	✗	✗		ISP services via LinkAfrica & Frogfoot
 Yeah	✓	✗	✗		Project size constraints

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