

Section II - Formal Submission

Question	Answer
Proposed Start Date	1 st April 2015
Period of roll out	2 weeks per cluster of 10 houses per Fibre contractor (we make use of multiple contractors)
Proposed life date	12th April 2015
Proposed life time	100 th : 12 May 2015 1000 th : 31 st December 2015 90% coverage: 1 st April 2016
Specification Cable	Resident->road->street cabinet->gateway node node-> backhaul->Teraco Datacentre->internet
Open Access	Yes
Pricing and Quality	See section III
Symmetric Product	Symmetrical
Price Stability	We will review pricing every 6 months to match that of other market related FTTH pricing
Profitability	Yes
Funding	Fully funded by Sonic
QoS	99% Uptime Guarantee 8 business hours MTTR
Redundancy	We use Internet Solution, Neotel and WorkOnline as our upstream internet providers
Call Center	Online ticketing system, Call Center available 7am till 10pm
Upgrades	As required
Installation Cost	R3000 per household including WiFi Router
Customer Premise Equipment	Mikrotik -RB2011UiAS-IN WiFi Router 5x 100Mbps switch ports 5x 1Gbps switch ports 1x SFP Fibre interface 1x 2.4Ghz WIFI



Minimum Uptake	10 houses per cluster
Collection	Debit order
Network Architecture	AON with a hybrid backbone
Service Delivery Platform	We use www.azotel.com
Additional Services	VOIP
DAS	Yes
CCTV	Yes, we will backhaul bandwidth FREE of charge to the community control room
Control Room	Yes we will provide this FREE of charge
Coverage	We can service any area as long as there are 10 clients per street/area
Way leave	<p>We only install services in streets where there are a minimum of 10 clients. We will submit way leaves to the council on a per street basis which should result in fast turnaround times</p> <p>We will cover all costs of verge re-in statements.</p>
Dependencies and Risk	We are targeting niche areas and require 10 or more clients per street/area